

The Smooth Road To Productivity

**Raymond® Models 4150 and 4250
Stand-up Counterbalanced Lift Trucks**



RAYMOND
Above. And beyond.®

A Difference That's Easy To See



One glance tells you these lift trucks are different.
Just wait until your operators step on-board.



Built With You In Mind

The new *Raymond* Models 4150 and 4250 stand-up counterbalanced lift trucks deliver exceptional ergonomics, efficiency and productivity for a wide variety of applications.

That should be no surprise, since customers like you helped design them. The best performers in the warehousing business gave us their ideas — and we built them right in.

- › New *ComfortStance™* suspension designed to improve operator comfort
- › Excellent visibility that allows efficient material handling with fewer errors
- › Compact footprint and agile steering for precise maneuvering in tight spaces
- › Injection-molded covers for long life and service convenience
- › Ergonomic compartment creating a comfortable work environment

All this and more — including improved performance, energy savings and lower maintenance costs with our exclusive *ACR System™*.

Raise Your Standard Of Comfort And Productivity

The Models 4150 and 4250 lift trucks are engineered to take productivity to a whole new level — from the floor on up.

Experience A Ride Like No Other

With the innovative *ComfortStance* suspension, productivity has never been smoother.

- › Isolates operator from impact with suspension design and cushioned floor mat
- › Adapts automatically to each operator's weight
- › Delivers a smooth ride over dock level transitions and uneven floors
- › Increases operator comfort throughout the shift
- › *ComfortStance* system designed with only 9 parts, while competitors have 90 plus parts to perform the same function
- › Minimal parts simplifies maintenance lowering operating costs

Operators experience less vibration with the ComfortStance suspension.



Make Them Feel Right At Home

Enhancing comfort within the compartment helps operators move more.

- › Ergonomic compartment allows operators to stand comfortably, even in a freezer suit and boots
- › Multifunction single-axis control handle gives operators effortless control of all functions
- › Scalloped armrest with three tiers fits operators of different sizes

Enjoy Wheels That Soften The Ride

We've improved the 3-wheel lift truck design to cushion the ride even further.

- › Single rear wheel replaced with closely spaced dual steer wheels
- › Dual steer wheel design distributes weight over larger floor area, reducing tire loading by 30%
- › Counter-rotating drive wheels execute tight turns
- › Softer rubber tires on 3,000- to 4,000-lb. capacity trucks deliver substantial cushioning





Model 4250 shown

Keep **Efficiency** And **Accuracy** In Your Sights

There is excellent visibility, right down to the floor level – for efficient handling and stacking, and less product damage.

A Clear View In Any Direction

Clear view designed for operators to see what they are moving, right down to the floor.

- › New angled front covers provide visibility to see loads right down to the floor
- › Open view mast and overhead guard provide clear line of sight
- › Angled front cover enhances operators ability see the forks engage loads on the floor
- › Integral sideshift design enhances visibility through the fork carriage for better line of sight



Clear visibility from every angle helps ensure efficient operation.

Move More Product Every Minute

The Models 4150 and 4250 offer the performance and maneuverability you need to work faster — while using less energy.

Accelerate Your Entire Operation

With quick acceleration and faster travel speeds, operators can get more done in less time.

- › Accomplish the same tasks in less time, loaded or unloaded
- › Model 4250 lift and travel speed are the best in class

Testing shows: The Model 4250 handles loads up to 11% faster than the competition.



Shorter head length helps operators maneuver through crowded docks.

Get Peak Eco Performance With Raymond's ACR System

Raymond leads the industry with AC trucks that are clean-powered and efficient.

- › Run smoother and faster
- › Maintain high performance throughout the battery cycle
- › Do more work between battery charges

Testing shows: The Model 4250 does the same work as other competing AC-powered trucks but uses up to 18% less energy.

Make Space Work For You

These models are engineered to perform right-angle stacking maneuvers in less total area.

- › Shorter battery compartment on 3,000- and 3,500-lb. capacity trucks reduces head length and gives operators more room to maneuver in crowded docks and smaller spaces
- › New 13.75" battery compartment designed to work comfortably in 10 foot (3 meter) aisle widths
- › Dual steer wheel design allows one wheel to counter-rotate during turns



Find The **Best Fit** For Your **Operation**

Your Raymond representative can help you choose the Models 4150 or 4250 lift truck that's ideal for your application.

- › Loading and unloading trailers and railcars
- › Transporting materials from dock to storage
- › Refrigerated and cold storage
- › Multi-racking methods including:
 - Push-back racking
 - Flow racking
 - Drive-in racking

Change Attachments In A Flash

Need to switch from pallets to rolls? From drums to slipsheets? Available quick disconnect couplings make it fast and easy to change attachments. And anti-drip, no-leak couplings eliminate fluid spills when you make changes.

Choose The Right Load Capacity From 3,000 lbs. To 5,000 lbs.

Model	Load Capacity (lbs.)
Model 4150	3,000
	3,500
Model 4250	3,000
	3,500
	4,000
	5,000

Control Cost To Compete With *CustomCare*TM

Your purchase of *Raymond* lift trucks starts a great relationship. We back you with *CustomCare*TM – an array of offerings, options and accessories that help you get the most from your trucks, combining top performance with low cost of ownership.

We can help you build your own *CustomCare* package with:

Essential Support Services

- › Maintenance and repairs
- › Parts and aftermarket services
- › Financing
- › Leasing and rentals
- › Operator training

Business-Enhancing Offerings

- › Consulting and auditing on fleet optimization and warehouse layout
- › *Raymond Asset Protection*TM parts and labor coverage
- › Implementation services
- › *iWarehouse*[®] fleet optimization solution

For all this and more, look to the Raymond Sales and Service Center network. Whether you own one lift truck or 500, *CustomCare* helps turn them into profit drivers.

RAYMOND
Above. And beyond.[®]





Putting You First. Always.

To maximize productivity, it pays to work with people who truly know your business. Inside and out.

The commitment starts with building the industry's most reliable electric lift trucks, backed by the highest level of service. And it continues with personalized support from fleet management to warehouse optimization and beyond.

It's an approach we call *CustomCare*[™] — putting our entire team to work improving your operation. Any way we can.

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